

Jim Melamed graduated from Stanford University in 1978 and obtained his law degree from the University of Oregon in 1982. Jim founded The Oregon Mediation Center in 1983 and has been mediating ever since. Jim is co-founder and CEO of Mediate.com (1996-present) and teaches Mediation and Online Dispute Resolution at Pepperdine School of Law. Jim is the former Executive Director of the Academy of Family Mediators (1987-'93) and was founding President and Executive Director of the Oregon Mediation Association (1985). Jim is also the recipient of the Association for Conflict Resolution's (ACR) 2007 John Haynes Distinguished Mediator Award; the Oregon State Bar DR Section's 2006 Sid Lezak Award of Excellence; and the 2003 Oregon Mediation Association's Award of Excellence. Additionally, Mediate.com is also the 2010 winner of the American Bar Association's (ABA) "Problem Solver of the Year" award.



On August 30th & 31st, the IAM Fall Conference will feature James C. Melamed, in what promises to be an outstanding 2-day Advanced Training seminar for attorneys, mediators, social workers, judges, and other ADR practitioners. If you're an ADR professional, you've almost certainly heard of Jim Melamed. You may have read one of his numerous articles and may even be listed on Mediate.com to show you're a true professional in the field! Now, you have a chance to meet Jim for some one-on-one personal training in Indy prior to his September appearance at the ACR 2010 Annual Conference in Chicago.



REGIONS BANK BUILDING
ONE INDIANA SQUARE
5TH FLOOR CONFERENCE CENTER
INDIANA STATE BAR ASSOCIATION
231 N. PENNSYLVANIA STREET
INDIANAPOLIS, INDIANA 46204
(317) 639-5465 (ISBA Phone)
(317) 878-2300 (IAM Phone)

This Conference is being Co-Sponsored by the National Association of Social Workers - Indiana Chapter, and by the Alternative Dispute Resolution Section of the Indiana State Bar Association. Current members of these organizations pay the same price for registration as current IAM members and, as an added benefit, 2010 IAM membership is included within the cost of registration. The Conference is being held in the ISBA's 5th floor Conference Center.

Parking is available in the garage on the east side of the building or, alternatively, in a surface lot on the south-west corner of New York and Alabama Streets, approximately one block from the Regions Bank Building.



INDIANA ASSOCIATION OF MEDIATORS 2010 FALL CONFERENCE

PRESENTS

JAMES C. MELAMED

CEO OF [MEDIATE.COM](http://Mediate.com)

AUGUST 30 - 31, 2010



REGIONS BANK BUILDING
ONE INDIANA SQUARE
ISBA 5TH FLOOR CONFERENCE CENTER

CO-SPONSORED BY:

THE ALTERNATIVE DISPUTE
RESOLUTION SECTION OF THE INDIANA
STATE BAR ASSOCIATION
AND THE
INDIANA CHAPTER OF THE NATIONAL
ASSOCIATION OF SOCIAL WORKERS

Conference Topics

Monday, August 30, 2010

9:00 - 10:30 am - A Practical History and Realistic View of the Field of Mediation

- The Speaker's somewhat unique perspective
- How did we get where we are today?
- Is the field of mediation really a field?
- Regulating and managing mediation and mediators

10:45 am - Noon - Contexts and Models of Mediation

- Domestic Relations
- Business & Commercial
- Workplace & Employment
- Civil Litigation
- Elder Issues
- Foreclosure
- Marital
- Models - Problem-solving, Evaluative, Transformative, Eclectic

Noon - 1:00 pm - Lunch (provided) & Networking

1:00 - 2:30 pm - Maximizing Mediation

- What's the meaning of "Maximizing"?
- Maximizing as a Response to Power Differential
- Three Primary Strategic Approaches for Mediators
- Specific Maximizing Opportunities

2:45 - 5:00 pm - A Mediator's 10 Most Valuable Techniques!

- Educating clients before they come in
- Rapport Development (matching, pacing, leading)
- Framing
- Perspective Sharing
- Common Ground Techniques
- Managing Emotional & Relational Issues
- "De-positioning" to Motivating Interests and Positive Intentions
- Questioning Techniques
- "New Perspectives"
- The Reference Point

Conference Topics

Tuesday, August 31, 2010

9:00 - 10:30 am - Review and Application of the 10 Most Valuable Techniques, plus:

- Creating Experiential Expectations of Success (future pacing success)
- Organizing the Effort - The Logistical Conference Call
- Providing the Experience of Being Heard
- Joint Session and Caucusing - What Works and What Doesn't?
- Face to Face and Electronic Communication

10:45 am - Noon - Applying the Techniques - Case Challenges - Using a "fishbowl", the group will consider and practice managing challenging case vignettes

Noon - 1:00 pm - Lunch (provided) & Networking

1:00 - 2:30 pm - We Are All Online Mediators - the use of electronic communication in dispute resolution

- Face to Face or Online?
- Effective Use of Web Resources
- Use of Email and Attachments
- Memorializing Progress and Tracking Changes
- Modalities of Communication
- Generational Differences

2:45 - 4:00 pm - Mediation in the Future

- To what extent in or out of the legal process?
- Reconsidering community mediation
- The adaptability and scalability of mediation
- Digital divide?
- Courts and agencies as change agents - Electronic filing and referral
- Mediation in your pocket
- Emissary mediation
- Mediation as a part of daily life or as by-product of a rarified litigation system?

4:00 - 5:00 pm - Ethical Dilemmas Mediating Online and In the Future

The ICCLE has approved the 2-day Conference for 3.8 hours CLE / 13.0 hours CME / 1.0 hour Ethics / and upon application, up to 9.25 hours NLS. For those choosing to attend just one day the approved hours are: August 30th (Day 1): 2.8 hours CLE / 6.5 hours CME / up to 3.8 hours NLS; for August 31st (Day 2): 1.0 hour CLE / 6.5 hours CME / 1.0 hour Ethics / up to 5.5 hours NLS. The NASW has approved the Conference for 13.0 hours of Social Worker CEH. For more information on the Conference and the topics to be covered,, visit the "What's New" page on the IAM website at (www.mediation-indiana.org).

Registration includes all Conference materials, morning & afternoon snacks and lunches.

Cost for 2-day registration before August 1, 2010:

Current IAM/NASW/ADR Sect. Member	\$350
New IAM Members*	\$425
Non Members**	\$500

One Day Registrations before August 1, 2010:

Current IAM/NASW/ADR Sect. Member	\$195
New IAM Members*	\$250
Non Members**	\$300

After August 1, 2010, the cost of registration increases by \$75 for either a 2-day or 1-day registration.

*Requires an IAM Membership Application form and price includes 2010 IAM Membership

**Conference price without IAM Membership

Name: _____

Address: _____

City, State, Zip _____

Telephone: _____

E-mail: _____

Atty/Social Worker #: _____

Payment of \$ _____ is enclosed.

Both days Mon. 8/30 only Tues. 8/31 only

To join the IAM and register for the Conference at the New Member price, click on the "Membership" page on the IAM website and download the Membership Application form. Send the completed form, along with your check for registration, to the address indicated on the form. Current IAM/NASW/ADR Section members can simply return this form to Rick Wacker, IAM Treasurer, 4520 W. Jurist Court, Trafalgar, IN 46181.